



# TERMINAL~~TE~~ TAX *STRESS.*

John Farac  
Chartered Accountant, Farac Gutierrez Limited

**TAX ON YOUR TERMS**

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# John Farac helps his clients do tax on their terms

## Going further to deliver professional service

John Farac is a partner at Farac Gutierrez Limited, a firm of chartered accountants and business advisers with over 20 years' experience and hundreds of small-to-medium sized businesses on its books. The company prides itself on working closely with its clients to assist with all facets of accounting and finance including: monthly and annual reporting system improvement, staff training, tax planning and compliance, budgets and cash flow forecasting and due diligence. How can John go the extra mile for his clients?

## A better way to manage his clients' tax liabilities

John takes a boutique approach to his business and works closely with his clients on a case-by-case basis. From time to time, they face a stressful tax issue. Whether an audit results in a hefty tax bill, or IRD penalties and compounding use-of-money interest are snowballing, helping to solve his clients' problems adds value to his services and gives his clients better results. John turned to Tax Management NZ (TMNZ) to see how they could help his clients do tax on their terms.

## How John is doing tax differently with TMNZ



**Eliminate penalties and reduce costs.** John easily manages tax payment transactions on his clients' behalf, so they never face late payment penalties and save on use-of-money interest. It saves them time, reduces their stress and results in word of mouth referrals that help to grow his business.



**Extended deadlines.** With TMNZ, John can buy provisional tax up to 75 days after his clients' terminal tax dates. There's also the added back up of deferring tax if an upcoming date is causing stress. His clients get room to breathe and with their problems solved quickly, John can spend his time on his business.



**Flexible payment arrangements.** Using TMNZ's Flexitax, John gives his clients the flexibility to pay what they can, when they can on their underpaid provisional tax liability. Because John is dealing with TMNZ on their behalf, his clients don't have to worry about a thing and he improves his client service.



**Expert advice for himself – and his clients.** John is able to create, save and confirm quotes online, track clients' savings, download monthly statements and call TMNZ for free support. He delivers a professional service – without increasing his workload or adding new staff to the payroll.

*GIVING MY CLIENTS  
FLEXIBILITY WITH  
TAX DUE DATES AND  
A LOWER RATE ON  
USE-OF-MONEY INTEREST  
IS INVALUABLE.*

*TMNZ HELPS ME  
EASILY DELIVER THE  
MOST PROFESSIONAL  
CLIENT SERVICES.*

John Farac, Chartered Accountant,  
Farac Gutierrez Limited

To find out how TMNZ can help you do tax on your terms,  
[click here](#) or call 0800 829 888.

## TAX ON YOUR TERMS

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## How TMNZ helped John do tax on his terms

- TMNZ's tax pool ensures his clients never face pay late payment penalties.
- Low interest rates to purchase tax gives his clients room to breathe.
- Payment arrangements for underpaid tax lets his clients pay what they can, when they can.
- Access to a TMNZ account manager means an expert is just a phone call away.
- TMNZ's online system lets John easily view client statements and confirm quotes.



To find out how TMNZ can help you do tax on your terms, [click here](#) or call 0800 829 888.

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